

8 August 2003

Coldwell Banker Success
3050 W Agua Fria Frwy
Suite 110
Phoenix, AZ 85027

Mr. Bill Jilbert and Ms. Linda Lightfoot:


My wife and I recently moved to the Valley from overseas while serving abroad with the military. Several of our friends had worked with Lori and G-II in finding their home. Those friends strongly recommended using no one else but Lori and G-II. Let me say that was the best advise we could have been given.

For me, Kevin, it was comforting to know we had such honest people on our side since I could not assist my wife due to military obligations. Jennifer and I would talk on the phone relaying the days' "home finding" events and it was nothing but positive feedback about our realtors. Jennifer mentioned often how much she learned from their knowledge and Jennifer would not have thought about on her own. It gave Jenn and I a feeling that Lori and G-II were working for our best interest.

For example, several of the homes that Jennifer looked at and had a slight interest in, Lori and G-II were able to step back and point out some negative factors not obvious to an inexperienced home buyer. Their willingness to voice these opinions more than likely saved us from buying a home that would not have fulfilled our expectations.

Another example, a day prior to closing, the sellers were not willing to pay for some repairs to the home that G-II had negotiated in the contract and even threatened to back out. The stress level for Jennifer and I reached an all time high, but G-II was there to reassure us everything was going to work out. Sure enough, just as G-II had said, the contractors called the next day and offered to make the necessary repairs prior to closing. The end result, my wife and I got to move into our first home, all repairs made, and with the satisfaction of knowing our realtors had done everything possible for us.

Now we have been living in this home for two months and with absolutely no regrets about whom we selected to assist us with our first major purchase. We have since recommended Lori and G-II to several of our friends about to make the same very move from overseas and all have been just as satisfied. Thank you for having such outstanding folks on your winning team.


Happy Valley Homeowners
Kevin and Jennifer Gordon